

Lead sponsor:



British Expertise
International Awards



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AWARDS CATEGORIES AND ENTRY GUIDELINES

The national celebration of the achievements of the UK infrastructure,
architecture, development and related industries internationally



“The global infrastructure market is vast. Between 2010 and 2020, expenditure on new civil and social infrastructure is predicted to reach £20 trillion.

“British companies are at the forefront of this remarkable market. UK earnings from professional services exports are already estimated to be at £6 billion every year. This sector comprises engineers, architects, developers and all the associated professions, including security specialists, financial strategists and legal services providers.

“I strongly endorse the British Expertise International Awards, which recognise and celebrate the remarkable achievements of the professional services sector, which has such a crucial role to play in supporting the export-led recovery that is vital to the prosperity and wellbeing of our nation.”

LORD GREEN, MINISTER OF STATE FOR TRADE AND INVESTMENT



WELCOME TO THE BRITISH EXPERTISE INTERNATIONAL AWARDS 2013

“Winning a British Expertise International Award is a great accolade and a real boost for UK businesses in our sector. These awards demonstrate the leadership of many UK businesses in some highly sophisticated and growing markets across the world.”

MIKE BLACKBURN, GROUP PRACTICE MANAGER, MOTT MACDONALD, BRITISH EXPERTISE CHAIRMAN

With the fantastic work being undertaken by UK companies across the world, winning a British Expertise International Award, or even making the shortlist, is a great achievement. It will enhance your reputation, raise your profile and set you apart as the very best.

Relaunched this year with a brand new look and feel, The British Expertise International Awards offer a wide range of Award categories recognising outstanding achievement from organisations both large and small.

Independently assessed by a respected judging panel, the Awards will culminate in a prestigious Awards Celebration Dinner in central London on 7 March 2013, featuring key note speaker Lord Green, Minister of State for Trade and Investment.

Entries are welcomed from UK professional services firms working internationally – both British Expertise members and non-members can enter.



AWARDS CATEGORIES AND ENTRY FEES

CATEGORY	AWARD	DESCRIPTION
One	Outstanding International Business Award 2012	This prestigious award is made to the UK professional services organisation that is judged to have achieved the most impressive overall business performance internationally during 2012. Judging will be based on clarity of international strategy, achievement of revenue and the provision of a strong case study.
Two	Outstanding International Business Award 2012 (SME)	Small and medium sized businesses can also achieve remarkable success in the international arena. This award will have the same criteria as above, but is open to organisations with fewer than 250 employees.
Three	Outstanding International Collaboration	Strong partnerships are vital in delivering major programmes. This category will reward an exemplary approach to collaboration between UK companies and/or with international partners.
Four	Outstanding International Design Project	British companies are very strong in engineering design. This award will recognise the most innovative and influential international design project by a UK based organisation.
Five	Outstanding International Architecture Project	British architects have an international reputation for excellence. This award will celebrate the most influential architecture project undertaken by a British architect internationally.
Six	Outstanding International Development Project	International development work is another strong area for British companies. This award will go to the most sustainable and influential development project undertaken by a UK based company.
Seven	Outstanding International Development Project in a Fragile State	Development assistance work in fragile states is especially difficult. This award will recognise an outstanding effort in a challenging environment.
Eight	Outstanding International Environmental Project	The ability to apply sustainability is a strong differentiator for UK businesses. This award will celebrate the most important environmental project of the year.
Nine	Outstanding Personal Contribution	Every successful project has remarkable individuals driving it. This award will be presented to one individual who has made an outstanding contribution to the industry.
Ten	Young Consultant of the Year	This award will reward the young consultant (under 35) that has demonstrated serious achievement and shows great future potential.

CRITERIA	ENTRY FEES
<p>This award aims to identify outstanding performance and requires evidence of:</p> <ul style="list-style-type: none"> • An increase in turnover • A strong local outcome • Tackling new markets • An innovative or challenging project case study(ies) 	<p>£65 (members) £125 (non members)</p>
<p>Aiming to identify outstanding performance in the SME category, this award requires evidence of:</p> <ul style="list-style-type: none"> • An increase in turnover • A strong local outcome • Entering new markets • An innovative or challenging project case study(ies) <p>This award is limited to companies of 250 staff or less.</p>	<p>£65 (members) £125 (non members)</p>
<p>Recognising outstanding international collaborations, this award requires evidence of:</p> <ul style="list-style-type: none"> • Team work • A successful project • A sustainable result • Meeting a challenging situation • An innovative response • A strong local impact • Meeting technical and cultural challenges 	<p>£65 (members) £125 (non members)</p>
<p>This award celebrates outstanding international design and requires evidence of:</p> <ul style="list-style-type: none"> • Innovative design • A strong local impact • Meeting technical challenges • Achieving a sustainable outcome 	<p>£65 (members) £125 (non members)</p>
<p>Recognising outstanding architectural performance, this award requires evidence of:</p> <ul style="list-style-type: none"> • An innovative concept • A strong local impact • Meeting technical and cultural challenges • Achieving a sustainable outcome 	<p>£65 (members) £125 (non members)</p>
<p>Aiming to identify exceptional development projects, this awards requires evidence of:</p> <ul style="list-style-type: none"> • Achieving a sustainable result • Achieving customer satisfaction • Team work; working with local partners • Meeting changing needs and cultural challenges 	<p>£65 (members) £125 (non members)</p>
<p>Celebrating exceptional development projects in a fragile state, this award requires evidence of:</p> <ul style="list-style-type: none"> • Achieving a sustainable result • Achieving customer satisfaction • Team work; working with local partners <p>Entries must show:</p> <ul style="list-style-type: none"> • An adaptive and resourceful approach • Demonstrate an ability to cope in a difficult environment 	<p>£65 (members) £125 (non members)</p>
<p>Recognising the year's most important environmental projects, this award requires evidence of:</p> <ul style="list-style-type: none"> • A successful project • Achieving a sustainable result • How you have met the challenges of the local situation • An innovative concept • A strong local impact • Meeting technical and cultural challenges 	<p>£65 (members) £125 (non members)</p>
<p>Identifying exceptional contribution to the industry, this award requires evidence of:</p> <ul style="list-style-type: none"> • A determined approach • Good client feedback • Achievement beyond expectation • A record of success 	<p>£65 (members) £125 (non members)</p>
<p>Highlighting serious achievement and great potential, this award requires evidence of:</p> <ul style="list-style-type: none"> • Great potential • A determined approach • Achievement beyond expectation • Entrants must be under 35 	<p>No entry fee</p>



HOW TO ENTER

To enter, please visit www.britishexpertiseawards.com/enter-awards and submit your entry online. You will be required to demonstrate ways in which this entry meets the judging criteria.

High resolution images and your company logo (300 dpi, jpg) should be uploaded to Dropbox, GoogleDrive or an ftp site and the appropriate links included in your entry.

Entries can be saved and edited online up until the closing date.

Judges will not hold candidate interviews in any category so entries should clearly demonstrate the reasons why an award is deserved.

ENTRY DEADLINE

THE DEADLINE TO SUBMIT ENTRIES IS 1700 ON MONDAY 5 NOVEMBER 2012.

ENTRY FEES

Fees are payable online. The entry form will ask for payment prior to submission of your entry. Once completed click the link for a VAT receipt and confirmation of your submission.

Submission is not final until the entry fee has been received.

Shortlisted entries will be announced at the British Expertise Christmas Networking event on Thursday 6 December 2012. Those that do not attend will be notified by email on 7 December 2012.

TERMS & CONDITIONS:

Entries are invited from British Expertise members and non-members.

Your organisation may enter more than one category. You may also enter the same project in more than one category.

If you enter more than one category you must complete a full application and pay the fee for each.

Entries must relate to projects which have been completed within the last 2 years or have reached the end of a distinct phase within this period.

Individuals may be nominated or enter personally for categories 9 and 10. Applicants for category 10 should be 35 or under.

All applications, supporting images and entry fees must be received by 1700 on Monday 5 November 2012.

Late entries and fees will be accepted up to Wednesday 7 November 2012. A late entry fee of £40 will be applicable.

If for any reason you wish to withdraw your application we reserve the right to withhold the entry fee.

The judges' decision is final and no correspondence will be entered into.

All submissions, including text, graphics and photography shall become the property of British Expertise for promotion purposes during and after the Awards event.

For a full list of rules and conditions please visit www.britishexpertiseawards.com

FURTHER INFORMATION

For further information, or if you require guidance on any of the award categories, please contact the event team on awards@britishexpertise.org or **+44 (0)117 933 9549**.

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